

Summary of Financial Operations

Fiscal Year 2017 – Period 11 7/1/2016 to 5/31/2017

-	Annual				Month				YTD		
-	2015	2016	2017	2017		PY	CY E	Bud/Target	PY	CY	Bud/Target
			Proj.	Bud/Target				. •			
Volume											
Licenced Beds	443	443	443	443		443	443	443	443	443	443
ADC	246	242	239	245		256	235	247	243	239	246
Adjusted Discharges	22,342	22,499	23,343	22,992		1,838	2,052	2,007	20,236	21,398	21,147
Total Discharges	19,637	19,367	19,604	19,781		1,622	1,673	1,720	17,621	17,984	18,207
Inpatient Cases											
MS Discharges	13,114	13,344	13,577	13,499		1,109	1,180	1,173	12,004	12,446	12,419
Deliveries	5,067	4,717	4,660	4,810		404	377	418	4,316	4,272	4,426
BHS	901	806	907	901		77	86	79	849	845	837
Rehab	555	500	459	570		32	30	50	452	421	525
Outpatient Cases	128,110	139,935	145,560	147,053		11,707	12,728	12,448	128,172	133,430	131,795
ED	49,106	48,609	48,636	51,258		4,135	4,275	4,440	44,764	44,583	47,007
Procedural Cases											
OP Surg	6,488	6,070	6,680	6,427		470	533	540	5,536	6,123	5,714
Endo	2,520	2,324	2,140	2,479		191	167	207	2,140	1,962	2,188
Interventional	1,998	2,021	2,016	2,323		159	165	198	1,858	1,848	2,098
All Other	67,998	80,911	86,088	84,566		6,752	7,588	7,063	73,874	78,914	74,788
Financial Perf.											
Net Patient Revenues	746,645	772,020	812,625	789,585		69,230	70,653	73,383	698,855	744,907	725,154
Total Operating Revenue	767,751	795,657	839,074	814,645		70,880	74,454	75,471	718,671	769,151	748,126
Operating Expenses	689,631	743,044	743,112	764,828		64,060	65,507	64,564	677,510	681,186	,
Operating Income \$	78,120	52,613	95,962	49,817		6,821	8,947	10,907	41,162	87,965	
Operating Margin	10.2%	6.6%	11.4%	6.1%		9.6%	12.0%	14.5%	5.7%	11.4%	7.3%
EBITDA \$	128,002	108,554	148,216	109,890		11,685	13,183	15,920	91,235	135,865	107,951
EBITDA %	16.7%	13.6%	17.7%	13.5%		16.5%	17.7%	21.1%	12.7%	17.7%	14.4%
IP Margin ¹	-3.9%	-8.7%	-5.2%	-6.1%		-3.9%	-5.8%	-6.1%	-9.6%	-5.2%	-6.1%
OP Margin ¹	26.7%	26.7%	34.4%	26.4%		25.8%	36.1%	26.4%	25.2%	34.4%	26.4%
Payor Mix											
Medicare	46.2%	46.6%	47.7%	46.4%		50.6%	47.8%	46.4%	46.6%	47.7%	46.4%
Medi-Cal	6.6%	7.4%	7.3%	6.5%		7.4%	8.0%	6.5%	7.3%	7.3%	
Commercial IP	24.2%	23.2%	22.3%	24.0%		21.8%	22.2%	24.0%	24.0%	22.3%	
Commercial OP	18.7%	18.7%	20.1%	19.0%		18.2%	19.8%	19.0%	19.3%	20.1%	19.0%
Total Commercial	42.9%	41.9%	42.4%	43.0%		40.0%	42.0%	43.0%	43.3%	42.4%	
Other	4.3%	4.1%	2.5%	4.1%		2.0%	2.3%	4.1%	2.8%	2.5%	4.1%
Cost											
Employees	2,452.4	2,542.8	2,500.4	2,551.7		2,529.3	2,536.9	2,556.1	2,590.3	2,500.4	2,551.7
Hrs/APD	30.45	30.35	29.86	29.40		29.15	30.93	29.20	31.04	29.86	•
Balance Sheet											
Net Days in AR	43.6	53.7	47.5	48.0		53.7	47.5	48.0	53.7	47.5	48.0
Days Cash	401	361	441	266		361	441	266	361	441	266
Affiliates - Net I											
Hosp	94,787	43,043	216.125	67,032		10,062	18,137	11,636	28,706	144,084	62,559
Concern	1,202	1,823	1,874	2,604		80	(108)	221	1,937	1,249	2,372
ECSC	(41)	(282)	(138)	2,004		1	(108)	0	(311)	(92)	2,372
Foundation	710	982	3,265	(450)		180	37	(20)	919	2,177	(477)
SVMD	106	156	3,203	(430)		(67)	(85)	(1)	88	5	(1)
3 V IVID	100	130	8	0	Щ.	(67)	(63)	(1)	00		(1)

Inpatient Volume:

- May inpatient acute MS discharges exceeds budget by 0.6% and PY by 6.4%.
 YTD discharge is also higher than budget by 0.2%.
- Deliveries and Rehab discharges remain soft and are 9.8% and 39.4% below budget for the month and 3.5% and 19.8% below budget YTD.
- Volumes for Behavioral Health (0.9%), General Medicine (4.1%), General Surgery (2.3%), HVI (8.1%), Spine Surgery (10.0%), Urology (5.6%) and GYN (13.7) are all ahead of budget YTD.

Outpatient Volume:

- OP was ahead of budget for the month of May by 2.2% and prior month last year by 8.7% . YTD OP remains ahead of budget by 1.2% and last year YTD by 4.1%
- OP volume remained strong and ahead of budget YTD especially in Behavioral Health 40.1%, Oncology 31.6%, Rehab Services 14.7% and HVI 14.6%.

Financial Performance:

 Operating Income was behind budget by \$2.0M for the month, but remains ahead YTD by \$33.4. In May, \$6.3M was budgeted as IGT income, but has not been received as of yet due to timing.

Payor Mix:

 Commercial mix decreased from April from 42.7% to 42.0%. YTD PM is still under budget due to higher Medicare.

Cost:

- YTD Paid FTEs is under budget by 51 FTEs.

Balance Sheet:

 Net days in AR are ahead of target and improved further in May. Total cash on hand is still at an all time high of 441 days in May.



Budget Variances Fiscal Year 2017 YTD (7/1/2016-5/31/2017) Waterfall

Fiscal Year 2017 YTD (7/1/20		nth to Date (M	TD)	Y	ear to Date (YTI	O)
	Detail	Net Income	% Net	Detail	Net Income	% Net
(in thousands)		Impact	Revenue		Impact	Revenue
Budgeted Hospital Operations FY2017		10,907	14.5%		54,541	7.3%
Net Revenue		(1,017)	-1.4%		21,025	2.7%
* Volume and Payor Mix	(1,802)			978		
* Rev cycle improvements	500			9,167		
* Insurance (Payment Variance)				1,120		
* Mcare Settlement	54			3,298		
* BPCI Settlement	76			(2,092)		
* Medi-Cal Supplemental	144			1,510		
* IGT Supplemental				6,535		
* Various Adjustments under \$250k	11			510		
Labor and Benefit Expense Change		622	0.8%		9,708	1.3%
* Benefits -FICA and WC Cash Replenish	273			(1,404)		
* Accrued Time Off - Reprising PRN PTO Banks				1,079		
* Productivity, volume and service mix	(90)			10,039		
* WC Reserve Update based on Favorable Exp				2,524		
* Vacancies filled with purchased services	439			3,073		
* Pay for performance bonus				(3,204)		
* Ratification bonus				(2,400)		
Professional Fees & Purchased Services		(991)	-1.3%		(2,869)	-0.4%
 Physician Fees - Below Budget in MD Director Fee both May & YTD 	79			1,560		
 Consulting Fee - Various Administration and Strategic Planning 	(648)			(4,776)		
consultants						
 Purchased Services - Outside Labor (EPIC Consultants) 	(585)			(4,097)		
* Repairs and Maintenance Fees	163			4,445		
Supplies		(1,489)	-2.0%		58	0.0%
* Drug Expense - Offset by \$4.7M in revenue	(497)			(2,760)		
 Medical Supplies - Structural Heart Valves & Spine Surgery 	(898)			1,426		
 Non Med Supplies - Misc (Food/Volumes) 	(94)			1,391		
Other Expenses		138	0.2%		(9)	0.0%
 Leases & Rental Fees (Facility Building Leases & Imaging 	11			(271)		
Equipment Rental YTD)						
* Utilities & Telephone	141			411		
* Other G&A	(13)			(149)		
Depreciation & Interest		777	1.0%		5,511	0.7%
 Depreciation (Under budget in Facilities Dev and Real Estate & 	621			4,431		
ICARE depreciation and equipment)						
* Interest Expense - 2017 bonds & Capital Interest 2015 bonds	156			1,080		
Actual Hospital Operations FY2017		8,947	12.0%		87,965	11.4%



El Camino Hospital (\$000s) 11 months ending 5/31/2017

PERIOD 11	PERIOD 11	PERIOD 11	Variance			YTD	YTD	YTD	Variance	
FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%	\$000s	FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%
					OPERATING REVENUE					
243,812	264,096	248,699	15,396	6.2%	Gross Revenue	2,520,630	2,754,532	2,661,876	92,656	3.5%
(174,582)	(193,442)	(175,316)	(18,126)	1.0%	Deductions	(1,821,775)	(2,009,625)	(1,936,722)	(72,903)	3.8%
69,230	70,653	73,383	(2,730)	-3.7%	Net Patient Revenue	698,855	744,907	725,154	19,753	2.7%
1,650	3,800	2,088	1,712	82.0%	Other Operating Revenue	19,816	24,245	22,972	1,272	5.5%
70,880	74,454	75,471	(1,017)	-1.3%	Total Operating Revenue	718,671	769,151	748,126	21,025	2.8%
					OPERATING EXPENSE					
39,553	38,903	39,524	622	1.6%	Salaries & Wages	397,620	411,216	420,923	9,708	2.3%
10,866	11,455	9,966	(1,489)	-14.9%	Supplies	106,951	108,254	108,312	58	0.1%
6,769	8,764	7,773	(991)	-12.8%	Fees & Purchased Services	90,355	88,872	86,003	(2,869)	-3.3%
2,008	2,149	2,287	138	6.1%	Other Operating Expense	32,511	24,946	24,937	(9)	0.0%
617	292	448	156	34.8%	Interest	5,575	3,851	4,930	1,080	21.9%
4,247	3,944	4,565	621	13.6%	Depreciation	44,498	44,049	48,480	4,431	9.1%
64,060	65,507	64,564	(943)	-1.5%	Total Operating Expense	677,510	681,186	693,585	12,399	1.8%
6,821	8,947	10,907	(1,960)	-18.0%	Net Operating Income/(Loss)	41,162	87,965	54,541	33,424	61.3%
3,242	9,191	729	8,462	1160.9%	Non Operating Income	(12,455)	56,118	8,018	48,100	599.9%
10,062	18,137	11,636	6,502	55.9%	Net Income(Loss)	28,706	144,084	62,559	81,524	130.3%
16.5%	17.7%	21.1%	-3.4%		EBITDA	12.7%	17.7%		3.2%	
9.6%	12.0%	14.5%	-2.4%		Operating Margin	5.7%	11.4%		4.1%	
14.2%	24.4%	15.4%	8.9%		Net Margin	4.0%	18.7%	8.4%	10.4%	



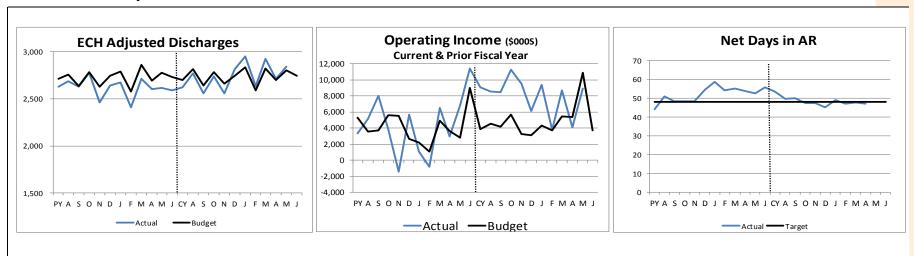
Non Operating Items and Net Income by Affiliate \$ in thousands

*						
	Pe	riod 11 - Mon	th	Pe	eriod 11 - FYT	D
	Actual	Budget	Variance	Actual	Budget	Varian <mark>ce</mark>
El Camino Hospital Income (Loss) from Operations						
Mountain View	9,695	9,786	(91)	84,453	43,663	40,79 <mark>0</mark>
Los Gatos	(748)	1,121	(1,869)	3,512	10,878	(7,36 <mark>6</mark>)
Sub Total - El Camino Hospital, excl. Afflilates	8,947	10,907	(1,960)	87,965	54,541	33,424
Operating Margin %	12.0%	14.5%		11.4%	7.3%	
El Camino Hospital Non Operating Income						
Investments	10,260	1,512	8,748	59,905	16,628	43,277
Swap Adjustments	(751)	0	(751)	3,030	0	3,030
Community Benefit	(92)	(283)	191	(3,081)	(3,117)	36
Other (IPECH / Foundation)	(226)	(499)	274	(3,736)	(5,494)	1,757
Sub Total - Non Operating Income	9,191	729	8,462	56,118	8,018	48,100
El Camino Hospital Net Income (Loss)	18,137	11,636	6,502	144,084	62,559	81,524
ECH Net Margin %	24.4%	15.4%		18.7%	8.4%	
Concern	(108)	221	(329)	1,249	2,372	(1,122)
ECSC	(9)	0	(9)	(92)	0	(92)
Foundation	37	(20)	57	2,177	(477)	2,654
Silicon Valley Medical Development	(85)	(1)	(84)	5	(1)	7
Net Income Hospital Affiliates	(165)	200	(365)	3,340	1,893	1,447
Total Net Income Hospital & Affiliates	17,972	11,835	6,137	147,423	64,452	82,9 <mark>71</mark>

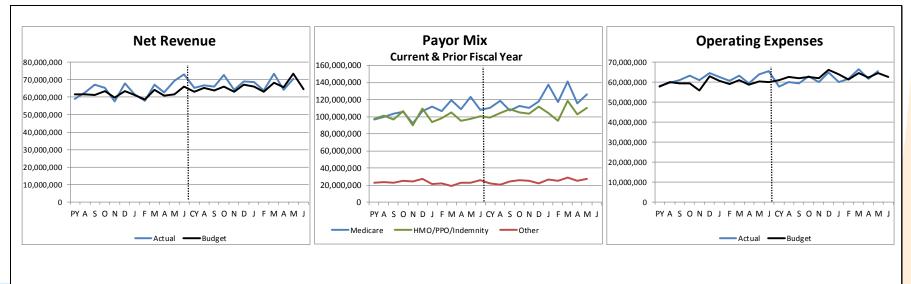
- Investments favorable for May and YTD due to Unrealized Gains on investments.
- Swap Adjustments unfavorable for May due to revenue bond swap (-\$751k).
- Concern unfavorable both May and YTD due to medical outside services.
- Foundation favorable both May and YTD due to unrealized investment gain and investment income.



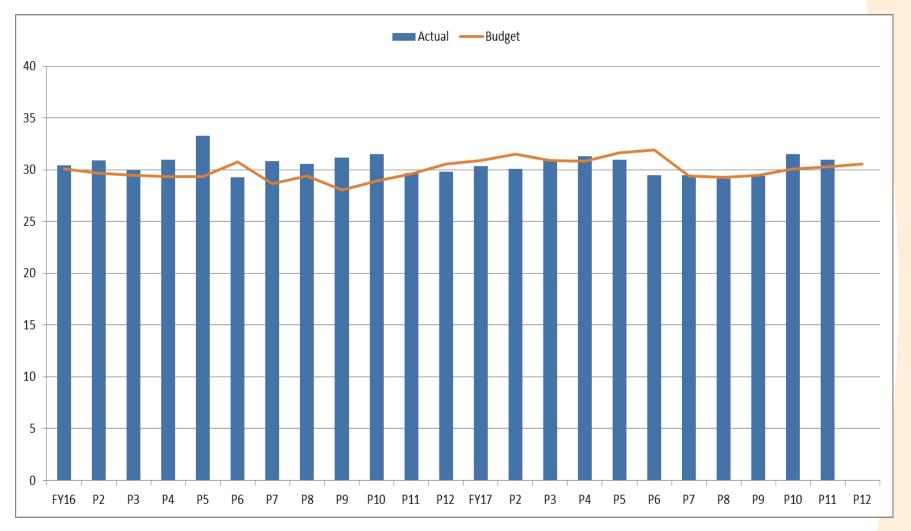
Monthly Financial Trends



May volume is slightly higher than previous month. MV discharges is at 100.3% of budget and LG discharges is at 95.3% of budget. Operating expenses are higher than budgeted in May due to higher volume and is \$12.4M favorable to budget YTD.



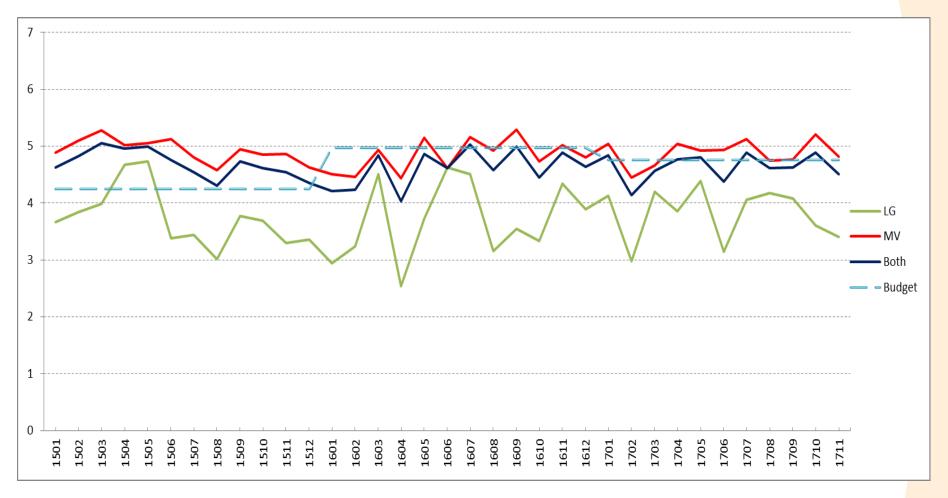
Worked Hours per Adjusted Patient Day



Work hours per adjusted patient day decreased in May, with a slight decrease in IT hours while sitter hours remained the same. Overall, May decreased slightly after an increase in April and has an average of 30.3 worked hours per adjusted patient day for FY 2017.

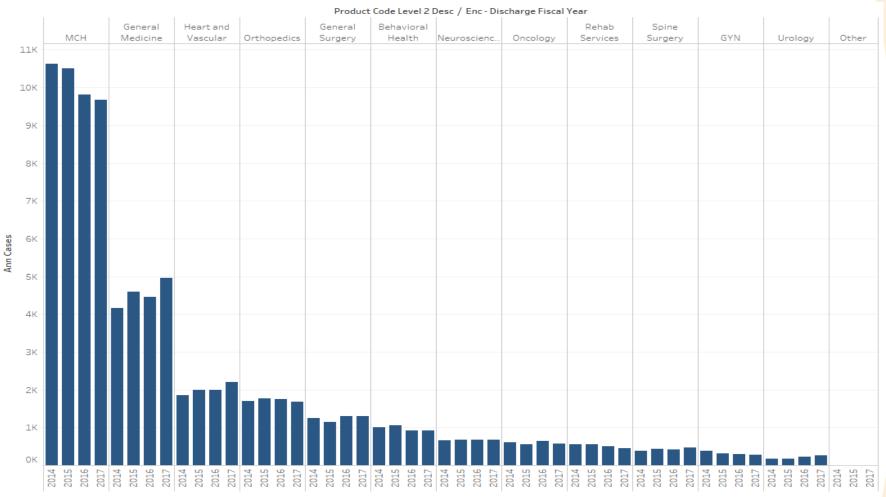


Medicare ALOS



[•]ALOS is ahead of target as of May. YTD ALOS (4.65) is below budget (4.76) by .11.

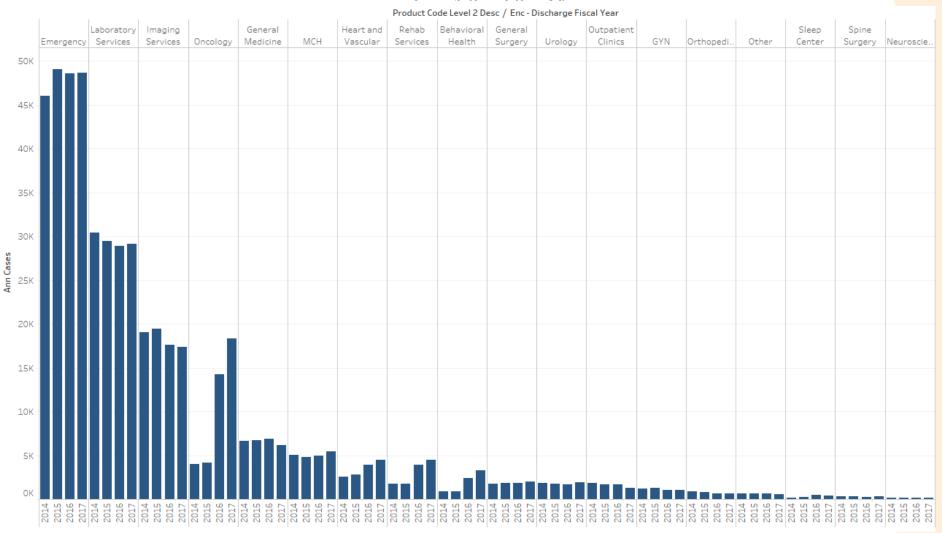
El Camino Hospital Volume Annual Trends – Inpatient FY 2017 is annualized



- MCH volume shows a decreasing trend year-over-year and is currently at 96.5% YTD of budget.
- Both HVI and General Surgery show an increasing trend year–over-year. HVI is ahead of budget by 8.1% YTD. Similarly General Surgery is ahead of budget by 2.3% YTD.



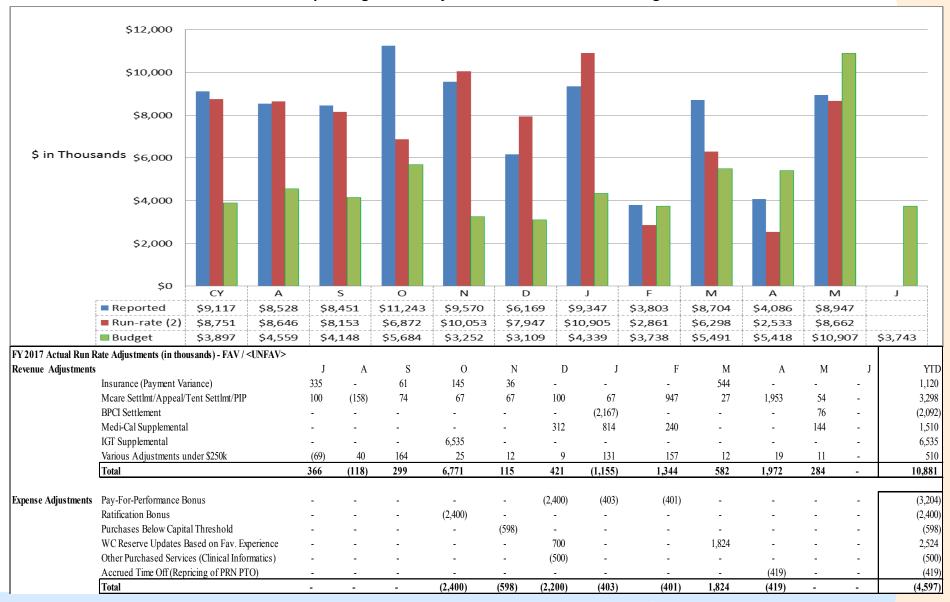
El Camino Hospital Volume Annual Trends – Outpatient FY 2017 is annualized



- Behavioral Health, General Surgery, Heart & Vascular, Laboratory Service, MCH, Oncology, Orthopedics, Rehab Services and Urology are all ahead of budget for May as well as YTD.
- Comparing year-over-year, Oncology, MCH, HVI, Behavioral Health shows an increasing trend in volume.

ECH Operating Margin

Run rate is booked operating income adjusted for material non-recurring transactions





El Camino Hospital Investment Committee Scorecard March 31, 2017

Key Performance Indicator	Status	El Camino	Benchmark	El Camino	Benchmark	El Camino	Benchmark	FY17 Year-end Budget	Expectation Per Asset Allocation
Investment Performance		1Q	2017	Fiscal Ye	Fiscal Year-to-date		e Inception alized)		May 2016
Surplus cash balance & op. cash (millions)		\$854.8						\$657.2	
Surplus cash return		3.3%	3.1%	6.4%	6.4%	5.1%	5.1%	4.0%	5.2%
Cash balance plan balance (millions)		\$238.0			-			\$220.6	
Cash balance plan return		4.1%	3.6%	7.7%	7.6%	7.6%	7.0%	6.0%	5.8%
403(b) plan balance (millions)		\$394.4			-				
Risk vs. Return		3-у	ear				e Inception alized)		May 2016
Surplus cash Sharpe ratio		0.82	0.90		-	1.19	1.17	-	0.55
Net of fee return		3.8%	4.2%		-	5.1%	5.1%	-	5.2%
Standard deviation		4.5%	4.6%	-	-	4.2%	4.2%	-	8.6%
Cash balance Sharpe ratio		0.82	0.84		-	1.29	1.26	-	0.49
Net of fee return		4.8%	4.8%		-	7.6%	7.0%	-	5.8%
Standard deviation		5.8%	5.6%		-	5.7%	5.5%	-	10.7%
Asset Allocation		1Q	2017						
Surplus cash absolute variances to target		7.2%	< 10%		-		-	-	-
Cash balance absolute variances to target		6.8%	< 10%	-	-		-	-	-
Manager Compliance		10	2017						
Surplus cash manager flags		16	< 19 Green < 23 Yellow		-	-	-	-	
Cash balance plan manager flags		19	< 20 Green < 25 Yellow	-	-	-	-		-

El Camino Hospital

Capital Spending (in millions)

			Total	Total	Constant forms		
	Category	Detail	Estimated Cost of Project	Authorized Active	Spent from Inception	2017 Proj Spend	FY 17 YTD Spent
CIP	EPIC Upgrade	· · · · · · · · · · · · · · · · · · ·	,	6.1	2.3	6.1	
IT Hard	ware, Software, Equ	uipment*		5.4	2.2	5.4	2.2
Medica	l & Non Medical Eq	uipment FY 16**		4.3	4.2	4.3	4.2
Medica	l & Non Medical Eq	uipment FY 17***		10.3	7.3	13.9	7. <mark>3</mark>
Facility	Projects						
		1245 Behavioral Health Bldg	91.5	91.5	15.2	24.8	
		1413 North Drive Parking Expansion	24.5	24.5	15.3	21.1	
		1414 Integrated MOB	275.0	275.0	40.7	70.1	
		1422 CUP Upgrade	9.0	9.0	2.0	5.0	
		1430 Women's Hospital Expansion	91.0	6.0	0.1	0.8	
		1425 IMOB Preparation Project - Old Main	3.0	3.0	2.6	0.3	
		1502 Cabling & Wireless Upgrades	2.8	2.8	2.4	2.8	
		1525 New Main Lab Upgrades	1.6	3.1	0.3	2.6	
		1515 ED Remodel Triage/Psych Observation	1.6	0.0	0.0	0.6	
		1503 Willow Pavilion Tomosynthesis	1.3	1.3	0.3	1.3	
		1602 JW House (Patient Family Residence)	2.5	0.0	0.0	0.0	0.0
		Site Signage and Other Improvements	1.0	0.0	0.0	0.2	
		IR Room #6 Development	2.6	0.0	0.0	0.6	
		Nurse Call System Upgrades	2.4	0.0	0.0	0.0	
		1707 Imaging Equipment Replacement (5 or 6	20.7	0.0	0.0	0.0	
		1708 IR/ Cath Lab Equipment Replacement	19.4	0.0	0.0	0.0	
		1709 ED Remodel / CT Triage - Other	5.0	0.0	0.0	0.0	
		Flooring Replacement	1.6	0.0	0.0	0.0	
		1219 LG Spine OR	4.1	4.1	3.2	3.1	
		1313 LG Rehab HVAC System & Structural	3.7	3.7	3.6	1.0	
		1248 LG Imaging Phase II (CT & Gen Rad)	8.8	8.8	6.4	7.8	
		1307 LG Upgrades	19.3	19.3	12.7	6.3	
		1519 LG Electrical Systems Upgrade	1.2	0.0	0.0	0.5	
		1508 LG NICU 4 Bed Expansion	0.0	0.5	0.2	4.0	
		1507 LG IR Upgrades	1.1	0.0	0.0	0.2	
		LG Building Infrastructure Upgrades	1.5	0.0	0.0	1.5	
		1603 LG MOB Improvements (17)	5.0	5.0	0.1	4.0	
		All Other Projects under \$1M	26.4	4.8	40.2	12.2	
			627.6	462.3	145.4	170.8	
GRAND	TOTAL			488.4	161.4	200.4	8 <mark>6.7</mark>

GRAND IOIA



^{*}Excluding EPIC

^{**} Unspent Prior Year routine used as contingency

^{***}Includes 2 robot purchases

Updated Quarterly Last update 04/01/17

Capital Spending – Facility Projects (in millions)

FACILITY	PROJ	CAPITAL PROJECT DESCRIPTION	TOTAL BUDGET FY17	FY17 PROJECTED SPEND	Variance from Budget
	Mountain View	Campus Master Plan Projects			
1 - Mountain View		BHS Replacement	30,000,000	24,762,757	5,237,24
1 - Mountain View	1413	North Dr Parking Structure Expansion	20,500,000	21,145,944	(645,94
1 - Mountain View		Integrated Medical Office Building	101,500,000	70,087,267	31,412,73
1 - Mountain View	1422	CUP Upgrades	5,000,000	4,967,592	32,40
1 - Mountain View		Women Hosp Expansion	5,500,000	800,000	4,700,00
		l Mountain View Campus Master Plan	162,500,000	121,763,560	40,736,440
	Mountain View	Capital Projects			
1 - Mountain View		Womens Hosp NPC Closeout	327,000	609,234	(282,234
1 - Mountain View		IMOB Preparation Project - Old Main	1,000,000	3,000,000	(2,000,00
1 - Mountain View		Cabling and Wireless upgrades	400,000	2,800,000	(2,400,00
1 - Mountain View		New Main Lab Upgrades	1,200,000	2,640,000	(1,440,00
1 - Mountain View		ED Remodel Triage / Psych Observation	1,400,000	600,000	800,00
1 - Mountain View	A	Signage & Wayfinding	300,000	541,500	(241,50
1 - Mountain View		Digital Directories	300,000	125,000	(125,00
1 - Mountain View		Breast Imaging Tomography (Excludes \$1M Equip)	300,000	1,300,000	(1,000,00
1 - Mountain View		Willow Pavilion FA Sys and Equip Upgrades	800,000	100,000	
1 - Mountain View 1 - Mountain View		MV MOB TI Allowance	800,000		700,00
	1423		300.000	784,000	(784,00
1 - Mountain View	4533	Facilities Planning Allowance	300,000	-	300,00
1 - Mountain View	1523	MV Melchor Suite 309 TI's		464,000	(464,00
1 - Mountain View		Furniture Systems Inventory (17)	250,000	496,000	(246,00
1 - Mountain View		Site Signage & Other Improvements	200,000	100,000	100,00
1 - Mountain View		MV Equipment & Infrastructure Upgrades (17)	300,000	-	300,00
1 - Mountain View		IR Room #6 Development	500,000	200,000	300,00
1 - Mountain View	1602	JW House (Patient Family Residence)	500,000	-	500,00
		l Mountain View Capital Projects	7,777,000	13,759,734	(5,982,73
			7,777,000	13,759,734	(5,982,73
11 - Los Gatos	Sub-tota Los Gatos Capita		7,777,000	13,759,734 4,100,000	
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219	ıl Projects			(1,000,00
11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades	3,100,000	4,100,000	(1,000,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248	al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing	3,100,000 400,000	4,100,000 3,675,000	(1,000,00 (3,275,00 (850,00
11 - Los Gatos 11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major	3,100,000 400,000 7,250,000 7,300,000	4,100,000 3,675,000 8,100,000 14,100,000	(1,000,00 (3,275,00 (850,00 (6,800,00
11 - Los Gatos 11 - Los Gatos 11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades	3,100,000 400,000 7,250,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00
11 - Los Gatos 11 - Los Gatos 11 - Los Gatos 11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7	3,100,000 400,000 7,250,000 7,300,000 500,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements	3,100,000 400,000 7,250,000 7,300,000 500,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion	3,100,000 400,000 7,250,000 7,300,000 500,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 800,00 4,753,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508	Il Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 800,00 4,753,00 (525,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600	I Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 4,753,00 (525,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600	I Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 -	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 800,00 4,753,00 (525,00 1,200,00
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17)	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000	(1,000,000 (3,275,000 (850,000 (6,800,000 307,000 (500,000 (750,000 4,753,000 (525,000 1,200,000 2,500,000
11 - Los Gatos 11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota	In Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 -	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 800,00 4,753,00 (525,00 1,200,00 2,500,00
11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota Other Strategic	In Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects Capital Facility Projects	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000 30,200,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000 33,840,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (500,00 (750,00 4,753,00 (525,00 1,200,00 2,500,00 (3,640,00
11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota Other Strategic	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects Primary Care Clinic (Ti's Only) FY 17 (828 Winchester)	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000 30,200,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000	(1,000,000 (3,275,000 (850,000 (6,800,000 307,000 (500,000 4,753,000 (525,000 1,200,000 2,500,000 (3,640,000
11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota Other Strategic	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects Primary Care Clinic (Ti's Only) FY 17 (828 Winchester) Urgent Care Clinics (TI's Only)	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000 30,200,000 1,600,000 2,400,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000 33,840,000	(1,000,00 (3,275,00 (850,00 (850,00 (6,800,00 307,00 (750,00 800,00 4,753,00 (525,00 1,200,00 2,500,00 (3,640,00
	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota Other Strategic	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects Primary Care Clinic (Ti's Only) FY 17 (828 Winchester)	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000 30,200,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000 33,840,000	(1,000,000 (3,275,000 (850,000 (6,800,000 307,000 (500,000 4,753,000 (525,000 1,200,000 2,500,000 (3,640,000 2,400,000 2,600,000 2,600,000
11 - Los Gatos	Sub-tota Los Gatos Capita 1219 1313 1248 1307 1327 1346 1421 1507 1508 1600 1603 Sub-tota Other Strategic	Al Projects LG Spine Room Expansion - OR 4 LG Rehab HVAC Upgrades LG Imaging Phase II (CT & Gen Rad) & Sterile Processing LG Upgrades - Major LG Rehab Building Upgrades LG Surgical Lights OR's 5,6 & 7 LG MOB Improvements LG IR Upgrades LG NICU 4 Bed Expansion LG 825 Pollard - Aspire Phase 2 LG Building Infrastructure Improvements LG Facilities Planning LG MOB Improvements (17) I Los Gatos Capital Projects Primary Care Clinic (Ti's Only) FY 17 (828 Winchester) Urgent Care Clinics (TI's Only)	3,100,000 400,000 7,250,000 7,300,000 500,000 150,000 800,000 5,000,000 1,200,000 4,000,000 30,200,000 1,600,000 2,400,000	4,100,000 3,675,000 8,100,000 14,100,000 193,000 500,000 900,000 - 247,000 525,000 - 1,500,000 33,840,000	(1,000,00 (3,275,00 (850,00 (6,800,00 307,00 (750,00 800,00 4,753,00 (525,00 1,200,00 2,500,00 (3,640,00

Ralance Sheet (in thousands)

	Balance Sheet	(m t	.nousanus)
ASSETS			LIABILITIES AND FUND BALANCE	

7100210					
		Audited			Audited
CURRENT ASSETS	May 31, 2017	June 30, 2016	CURRENT LIABILITIES	May 31, 2017	June 30, 2016
(1) Cash	110,567	59,169	(7) Accounts Payable	26,000	28,519
Short Term Investments	133,839	105,284	(8) Salaries and Related Liabilities	21,294	22,992
(2) Patient Accounts Receivable, net	107,645	120,960	Accrued PTO	23,323	22,984
Other Accounts and Notes Receivable	2,669	4,369	Worker's Comp Reserve	2,300	2,300
(3) Intercompany Receivables	1,706	2,200	Third Party Settlements	12,471	11,314
(4) Inventories and Prepaids	43,019	39,678	Intercompany Payables	58	105
Total Current Assets	399,445	331,660	Malpractice Reserves	1,772	1,936
			Bonds Payable - Current	3,735	3,635
BOARD DESIGNATED ASSETS			Bond Interest Payable	3,317	5,459
Plant & Equipment Fund	116,542	119,650	Other Liabilities	8,005	10,478
BHS Building Replacement	14,292		Total Current Liabilities	99,383	106,830
(5) Women's Hospital Expansion	9,298	-			
Operational Reserve Fund	100,196	100,196			
Community Benefit Fund	12,200	13,037	LONG TERM LIABILITIES		
Workers Compensation Reserve Fund	21,434	22,309	Post Retirement Benefits	19,745	18,256
Postretirement Health/Life Reserve Fund	19,745	18,256	Worker's Comp Reserve	19,134	20,009
PTO Liability Fund	23,323	22,984	Other L/T Obligation (Asbestos)	3,737	3,637
Malpractice Reserve Fund	1,800	1,800	Other L/T Liabilities (IT/Medl Leases)	-	-
Catastrophic Reserves Fund	16,164	14,125	(9) Bond Payable	531,614	225,857
Total Board Designated Assets	334,993	312,358	Total Long Term Liabilities	574,230	267,759
(6) FUNDS HELD BY TRUSTEE	290,704	30,841	DEFERRED REVENUE-UNRESTRICTED	636	
LONG TERM INVESTMENTS	259,382	207,597	DEFERRED INFLOW OF RESOURCES	2,892	2,892
INVESTMENTS IN AFFILIATES	32,624	31,627	FUND BALANCE/CAPITAL ACCOUNTS		
			Unrestricted	1,105,043	985,583
PROPERTY AND EQUIPMENT			Board Designated	334,993	312,358
Fixed Assets at Cost	1,186,789	1,171,372	Restricted	0	-
Less: Accumulated Depreciation	(527,909)	(485,856)	(10) Total Fund Bal & Capital Accts	1,440,036	1,297,941
Construction in Progress	111,885	46,009			
Property, Plant & Equipment - Net	770,765	731,525	TOTAL LIABILITIES AND FUND BALANCE	2,117,176	1,675,422
DEFERRED OUTFLOWS	29,263	29,814			
RESTRICTED ASSETS - CASH	0	, -			
TOTAL ASSETS	2,117,176	1,675,422			
	_,,	_,,			



El Camino Hospital Comparative Balance Sheet Variances and Footnotes

- (1) The increase in cash is due allowing for immediate cash to be available for the recent significant construction projects that have started in MV campus.
- (2) The decrease is primarily due to the significant cash payments the Patient Accounts team has brought in during the nine months, three months were in excess of \$70M where the projected budgeted was approximately \$63M per month.
- (3) The decrease is just a timing issue of intercompany payments from one quarter to another. Normally at a fiscal year end, they are higher due to the books being held open for a longer period of time in preparation for audit.
- (4) The increase is principally due to three quarterly pension contributions of \$2.6M each since July 1, 2016, less reserves for pension expense.
- (5) A new item, the District allocated its FY 2014 and FY 2015 Capital Appropriation Funds in support of future renovations to the Women's Hospital when the IMOB is completed and those floors become for patient care.
- (6) This reflects the 2017 Revenue Bonds that were issued in March. The total amount now reflects this new issue of \$292M, the bond premium on it of \$21M, less paybacks to the hospital of \$36M for prior construction costs on the 4 major MV projects. Also there still exists \$21M in the LG Project Fund from the 2015A proceeds.
- (7) The decrease is due significant General Contractor payments being accrued at year end, that were subsequently relieved during the first quarter of fiscal year 2017.
- (8) The decrease over June 2016, is that at the end of June we had yet to payout the end of June's payroll (occurred the beginning of July, where here in May the last payroll had been paid out, thus no needed accrued payroll that approximates \$12M.
- (9) The increase is due to the new 2017 debt added as of March 2017, along with the associated bond premium that will be amortized over the life of the new debt.
- (10) The increase is to this year's financial performance (\$87M from Operations and \$56M in Non-Operations income primarily driven by significant incomes from unrealized investment gains).



EL CAMINO HOSPITAL - BOARD DESIGNATED FUND DESCRIPTIONS/HISTORY (1 OF 2)

Plant & Equipment Fund – original established by the District Board in the early 1960's to fund new capital expansion projects of building facilities or equipment (new or replacements). The funds came from the M&O property taxes being received and the funding depreciation expense at 100%. When at the end of 1992, the 501(c)(3) Hospital was performed by the District, the property tax receipts remained with the District. The newly formed Hospital entity continued on with funding depreciation expense, but did that funding at 130% of the depreciation expense to account for an expected replacement cost of current plant and property assets. It is to be noted that within this fund is an itemized amount of \$14 million for the Behavioral Health Service building replacement project. This amount came from the District's Capital Appropriation Fund (excess Gann Limit property taxes) of the fiscal years of 2010 thru 2013 by various District board actions.

Women's Hospital Expansion – established June 2016 by the District authorizing the amounts accumulated in its Capital Appropriation Fund (excess Gann Limit property taxes) for the fiscal years of 2014 and 2015 to be allocated for the renovation of the Women's Hospital upon the completion of Integrated Medical Office Building currently under construction.

Operational Reserve Fund – originally established by the District in May 1992 to establish a fund equal to sixty (60) days of operational expenses (based on projected budget) and only be used in the event of a major business interruption event and/or cash flow.

Community Benefit Fund – following in the footsteps of the District in 2008 of forming its Community Benefit Fund using Gann Limit tax receipts, the Hospital in 2010 after opening its campus outside of District boundaries in Los Gatos formed its own Community Benefit Fund to provide grants/sponsorships in Los Gatos and surrounding areas. The funds come from the Hospital reserving \$1.5M a year from its operations, the entity of CONCERN contributing 40% of its annual income each year (an amount it would have paid in corporate taxes if it wasn't granted tax exempt status), that generates an amount of \$800,000 or more a year. \$10 million within this fund is board designated endowment fund formed in 2015 to generate investment income to be used for grants and sponsorships, currently generating approximately \$400,000 a year.

EL CAMINO HOSPITAL - BOARD DESIGNATED FUND DESCRIPTIONS/HISTORY (2 OF 2)

- Workers Compensation Reserve Fund as the Hospital is self-insured for its workers compensation program (since 1978) this fund was originally formed in early 2000's by management to reserve cash equal to the yearly actuarially determined Workers Compensation amount. The thought being if the business was to terminate for some reason this is the amount in cash that would be needed to pay out claims over the next few years.
- Postretirement Health/Life Reserve Fund following the same formula as the Workers Compensation Reserve Fund this fund was formed in the early 2000's by management to reserve cash equal to the yearly actuarially determined amount to fund the Hospital's postretirement health and life insurance program. Note this program was frozen in 1995 for all new hires after that date.
- **PTO (Paid Time Off) Liability Fund** originally formed in 1993 as the new 501(c)(3) Hospital began operations, management thought as a business requirement of this vested benefit program that monies should be set aside to extinguish this employee liability should such a circumstance arise. This balance is equal to the PTO Liability on the Balance Sheet.
- **Malpractice Reserve Fund** originally established in 1989 by the then District's Finance Committee and continued by the Hospital. The amount is actuarially determined each year as part of the annual audit to fund potential claims less than \$50,000. Above \$50,000 our policy with the BETA Healthcare Group kicks in to a \$30 million limit per claim/\$40 million in the aggregate.
- Catastrophic Loss Fund was established in 1999 by the Hospital Board to be a "self-insurance" reserve fund for potential non-major earthquake repairs. Initially funded by the District transferring \$5 million and has been added to by the last major payment from FEMA for the damage caused the Hospital by the October 1989 earthquake. It is to be noted that it took 10 years to receive final settlement from FEMA grants that totaled \$6.8 million that did mostly cover all the necessary repairs.

APPENDIX

El Camino Hospital – Mountain View (\$000s) 11 months ending 5/31/2017

PERIOD 11	PERIOD 11	PERIOD 11	Variance			YTD	YTD	YTD	Variance	
FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%	\$000s	FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%
					OPERATING REVENUE					
203,708	220,897	202,591	18,306	9.0%	Gross Revenue	2,070,126	2,262,281	2,168,277	94,005	4.3%
(144,860)	(160,805)	(142,220)	(18,585)	13.1%	Deductions	(1,498,502)	(1,646,517)	(1,579,709)	(66,809)	4.2%
58,848	60,092	60,371	(279)	-0.5%	Net Patient Revenue	571,624	615,764	588,568	27,196	4.6%
1,475	3,630	1,873	1,757	93.8%	Other Operating Revenue	17,693	22,404	20,611	1,793	8.7%
60,323	63,722	62,244	1,478	2.4%	Total Operating Revenue	589,316	638,168	609,179	28,989	4.8%
					OPERATING EXPENSE					
33,014	32,622	32,853	231	0.7%	Salaries & Wages	330,989	341,891	350,450	8,558	2.4%
8,899	9,510	8,154	(1,356)	-16.6%	Supplies	87,366	88,091	88,619	528	0.6%
5,550	7,405	6,526	(879)	-13.5%	Fees & Purchased Services	75,502	73,975	72,303	(1,672)	-2.3%
517	744	593	(152)	-25.6%	Other Operating Expense	15,271	7,488	7,266	(222)	-3.1%
617	292	448	156	34.8%	Interest	5,575	3,851	4,930	1,080	21.9%
3,723	3,453	3,884	431	11.1%	Depreciation	38,926	38,419	41,949	3,529	8.4%
52,319	54,027	52,458	(1,569)	-3.0%	Total Operating Expense	553,630	553,715	565,516	11,801	2.1%
8,003	9,695	9,786	(91)	-0.9%	Net Operating Income/(Loss)	35,686	84,453	43,663	40,790	93.4%
3,242	9,191	729	8,462	1160.9%	Non Operating Income	(12,429)	56,129	8,018	48,110	600.0%
11,245	18,885	10,515	8,371	79.6%	Net Income(Loss)	23,257	140,582	51,681	88,901	172.0%
			4 604			40.004	10.00/			
20.5%	21.1%				EBITDA	13.6%	19.9%	14.9%	5.0%	
13.3%	15.2%	15.7%			Operating Margin	6.1%	13.2%	7.2%	6.1%	
18.6%	29.6%	16.9%	12.7%		Net Margin	3.9%	22.0%	8.5%	13.5%	

El Camino Hospital – Los Gatos(\$000s)

11 months ending 5/31/2017

PERIOD 11	PERIOD 11	PERIOD 11	Variance			YTD	YTD	YTD	Variance	
FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%	\$000s	FY 2016	FY 2017	Budget 2017	Fav (Unfav)	Var%
					OPERATING REVENUE					
40,103	43,198	46,108	(2,910)	-6.3%	Gross Revenue	450,504	492,251	493,600	(1,349)	-0.3%
(29,722)	(32,637)	(33,096)	459	-1.4%	Deductions	(323,273)	(363,108)	(357,014)	(6,094)	1.7%
10,382	10,562	13,012	(2,451)	-18.8%	Net Patient Revenue	127,232	129,143	136,586	(7,443)	-5.4%
176	170	215	(45)	-20.7%	Other Operating Revenue	2,124	1,841	2,361	(521)	-22.0%
10,558	10,732	13,227	(2,495)	-18.9%	Total Operating Revenue	129,355	130,984	138,947	(7,964)	-5.7%
					OPERATING EXPENSE					
6,540	6,280	6,671	391	5.9%	Salaries & Wages	66,631	69,324	70,474	1,149	1.6%
1,967	1,945	1,813	(133)	-7.3%	Supplies	19,584	20,163	19,693	(470)	-2.4%
1,219	1,359	1,246	(112)	-9.0%	Fees & Purchased Services	14,853	14,897	13,700	(1,197)	-8.7%
1,490	1,404	1,695	290	17.1%	Other Operating Expense	17,240	17,458	17,671	213	1.2%
0	0	0	0	0.0%	Interest	0	0	0	0	0.0%
524	491	682	190	27.9%	Depreciation	5,572	5,629	6,531	902	13.8%
11,740	11,480	12,106	626	5.2%	Total Operating Expense	123,880	127,471	128,069	598	0.5%
(1,183)	(748)	1,121	(1,869)	-166.7%	Net Operating Income/(Loss)	5,475	3,512	10,878	(7,366)	-67.7%
0	0	0	0	0.0%	Non Operating Income	(26)	(10)	0	(10)	0.0%
(1,183)	(748)	1,121	(1,869)	-166.7%	Net Income(Loss)	5,449	3,502	10,878	(7,376)	-67.8%
-6.2%	-2.4%	13.6%	7.5%		EBITDA	8.5%	7.0%	12.5%	-5.6%	
-0.2% -11.2%	-2.4% -7.0%	8.5%	-15.4%		Operating Margin	6.3% 4.2%	2.7%	7.8%	-5.0% -5.1%	
-11.2%	-7.0% -7.0%	8.5%	-15.4%		Net Margin	4.2%	2.7%	7.8%	-5.1% -5.2%	
-11.2/0	-7.0%	0.5/0	-13.4/0		iver iviaigiii	4.2/0	2.7/0	1.0/0	-3.2/0	

Capital Spend Trend & FY 18 Budget

	Actual	Actual	Actual	Actual	Budget	Projected	Budget
Capital Spending (in 000's)	FY2013	FY2014	FY2015	FY2016	FY2017	FY2017	FY2018
EPIC	-	6,838	29,849	20,798	6,137	6,137	1,922
IT Hardware / Software Equipment	8,019	2,788	4,660	6,483	5,391	5,391	12,238
Medical / Non Medical Equipment*	10,284	12,891	13,340	17,133	10,254	18,185	5,635
Non CIP Land, Land I, BLDG, Additions		22,292	-	4,189	-	-	-
Facilities	9,294	13,753	38,940	48,137	204,477	170,763	211,886
GRAND TOTAL	27,598	58,561	86,789	96,740	226,259	200,476	231,681
*Includes 2 robot purchases in projected F	Y 2017 & FY1	6 Medical/N	on Medical E	auipment s	pent in FY17		

El Camino Hospital Capital Spending (in thousands) FY 2012 – FY 2016

Category	2012 2	2013 2	.014 2	.015 2	2016	Category	2012 2	013 2	014 2	2015	2016
EPIC	0	0	6,838	29,849	20,798	Facilities Projects CIP cont.				1	
IT Hardware/Software Equipment	7,289	8,019	2,788	4,660	6,483	1327 - Rehab Building Upgrades	0	0	0	15	20
Medical/Non Medical Equipment	11,203	10,284	12,891	13,340	17,133	1320 - 2500 Hosp Dr Roofing	0	0	75	81	0
Non CIP Land, Land I, BLDG, Additions	7,311	0	22,292	0	4,189	1340 - New Main ED Exam Room TVs	0	0	8	193	0
	7,511	•	,	•	4,103	1341 - New Main Admin	0	0	32	103	0
Facilities Projects CIP						1344 - New Main AV Upgrd	0	0	243	0	0
Mountain View Camputs Master Plan Projects						1400 - Oak Pav Cancer Center	0	0	0	5,208	666
1245 - Behavioral Health Bldg Replace	0	0	1,257	3,775	1,389	1403 - Hosp Drive BLDG 11 TI's	0	0	86	103	0
1413 - North Drive Parking Structure Exp	0	0	0	167	1,266	1404 - Park Pav HVAC	0	0	64	7	0
1414 - Integrated MOB	0	0	0	2,009	8,875	1405 - 1 - South Accessibility Upgrades	0 0	0 0	0	0	168
1422 - CUP Upgrade	0	0	0	0	896	1408 - New Main Accessibility Upgrades	0	0	0	7 0	46 106
Sub-Total Mountain View Campus Master Plan	0	0	1,257	5,950	12,426	1415 - Signage & Wayfinding 1416 - MV Campus Digital Directories	0	0	0	0	34
			•	•	•	1423 - MV MOB TI Allowance	0	0	0	0	588
Mountain View Capital Projects					_	1425 - IMOB Preparation Project - Old Main	0	0	0	0	711
0101 - Hosp Replace	313	0	0	0	0	1429 - 2500 Hospital Dr Bldg 8 TI	0	0	0	101	0
0317 - Melchor TI's	117	0	0	0	0	1432 - 205 South Dr BHS TI	0	0	0	8	15
0704 - 1 South Upgrade	2	0	0	0	0	1501 - Women's Hospital NPC Comp	0	0	0	4	0
9900 - Unassigned Costs	279	734	470	3,717	0	1502 - Cabling & Wireless Upgrades	0	0	0	0	1,261
0803 - Park Pav Foundation	270	0	0	0	0	1503 - Willow Pavillion Tomosynthesis	0	0	0	0	53
1106 - SHC Project	2,245	0	0	0	0	1504 - Equipment Support Infrastructure	0	0	0	61	311
1108 - Cooling Towers	932	450	0	0	0	1523 - Melchor Pavillion Suite 309 TI	0	0	0	0	10
1115 - Womens Hosp TI's	50	0	0	0	0	1526 - CONCERN TI	0	0	0	0	37
1118 - Park Pav Roto Care	119	0	0	0	0	Sub-Total Mountain View Projects	8,380	8,145	7,219	26,744	5,5 <mark>88</mark>
1120 - BHS Out Patient TI's	472	66	0	0	0	0904 - LG Facilities Upgrade	41	2	0	0	0
1129 - Old Main Card Rehab	400	9	0	0	0	0907 - LG Imaging Masterplan	162	244	774	1,402	17
0817 - Womens Hosp Upgrds	1,242	645	1	0	0	1000 - LG Rehab Building	0	0	0	0	0
1107 - Boiler Replacement	49	0	0	0	0	1005 - LG OR Light Upgrd	108	14	0	0	0
1109 - New Main Upgrades	589	423	393	2	0	1102 - LG Joint Hotel	657	0	0	0	О
1111 - Mom/Baby Overflow	267	212	29	0	0	1122 - LG Sleep Studies	147	7	0	0	0
1129 - Cardic Rehab Improv	0	0	0	0	0	1210 - Los Gatos VOIP	1	147	89	0	O
1132 - Pheumatic Tube Prj	78	0	0	0	0	1116 - LG Ortho Pavillion	44	177	24	21	0
1204 - Elevator Upgrades	24	25	30	0	0	1124 - LG Rehab BLDG	11	49	458	0	O
0800 - Womens L&D Expansion	129	2,104	1,531	269	0	1128 - LG Boiler Replacement	3	0	0	0	O
1131 - MV Equipment Replace	190	216	0	0	0	1247 - LG Infant Security	0	134	0	0	О
1135 - Park Pavilion HVAC	47	0	0	0	0	1307 - LG Upgrades	0	376	2,979	3,282	3,5 <mark>11</mark>
1208 - Willow Pav. High Risk	0	110	0	0	0	1308 - LG Infrastructure	0	0	114	0	О
1213 - LG Sterilizers	0	102	0	0	0	1313 - LG Rehab HVAC System/Structural	0	0	0	0	1, <mark>597</mark>
1225 - Rehab BLDG Roofing	0	7	241	4	0	1219 - LG Spine OR	0	0	214	323	633
1227 - New Main elCU	0	96	21	0	0	1221 - LG Kitchen Refrig	0	0	85	0	0
1230 - Fog Shop	0	339	80	0	0	1248 - LG - CT Upgrades	0	0	26	345	197
1315 - 205 So. Drive TI's	0	0	500	2	0	1249 - LG Mobile Imaging	0	0	146	0	0
0908 - NPCR3 Seismic Upgrds	554	1,302	1,224	1,328	240	1328 - LG Ortho Canopy FY14	0	0	255	209	0
1125 - Will Pav Fire Sprinkler	9	57	39	0	0	1345 - LG Lab HVAC	0	0	112	0	0
1211 - SIS Monitor Install	0	215	0	0	0	1346 - LG OR 5, 6, and 7 Lights Replace	0	0	0	285	53
1216 - New Main Process Imp Office	0	19	1	16	0	1347 - LG Central Sterile Upgrades	0	0	0	181	43
1217 - MV Campus MEP Upgrades FY13	0	0	181	274	28	1421 - LG MOB Improvements	0	0	0	198	65
1224 - Rehab Bldg HVAC Upgrades	0	11	202	81	14	Sub-Total Los Gatos Projects	1,174	1,150	5,276	6,246	6,116
1301 - Desktop Virtual	0	0	13	0	0	1550 - Land Acquisition	0	0	0	0	24,007
1304 - Rehab Wander Mgmt	0	0	87	0	0	Sub-Total Other Strategic Projects	0	0	0	0	24,007
1310 - Melchor Cancer Center Expansion	0	0	44	13	0	Subtotal Facilities Projects CIP	9,553	9,294	13,753	38,940	48,137
1310 - Meichor Cancer Center Expansion 1318 - Women's Hospital TI	0	0	44	48	29		5,555	5,254		55,540	
1310 - Molliell 2 Lioshiral II	U	U	48	48	29	Grand Total	35,357	27,598	58,561	86,789	96,740
						Forecast at Beginning of year	47,138	70,503	70,037	101,607	114,025